

# Modeling and Analysis: Application Models

by *Gerrit Muller* University of South-Eastern Norway-NISE

e-mail: `gaudisite@gmail.com`

`www.gaudisite.nl`

## Abstract

The enterprise and its application is a complex system in itself. Specification and design decisions can have a significant impact on this system. We show a number of relevant application models with the purpose to be able to reason about specification and design in relation to the impact on the enterprise.

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logo  
TBD

# Understanding Usage and Life Cycle Context

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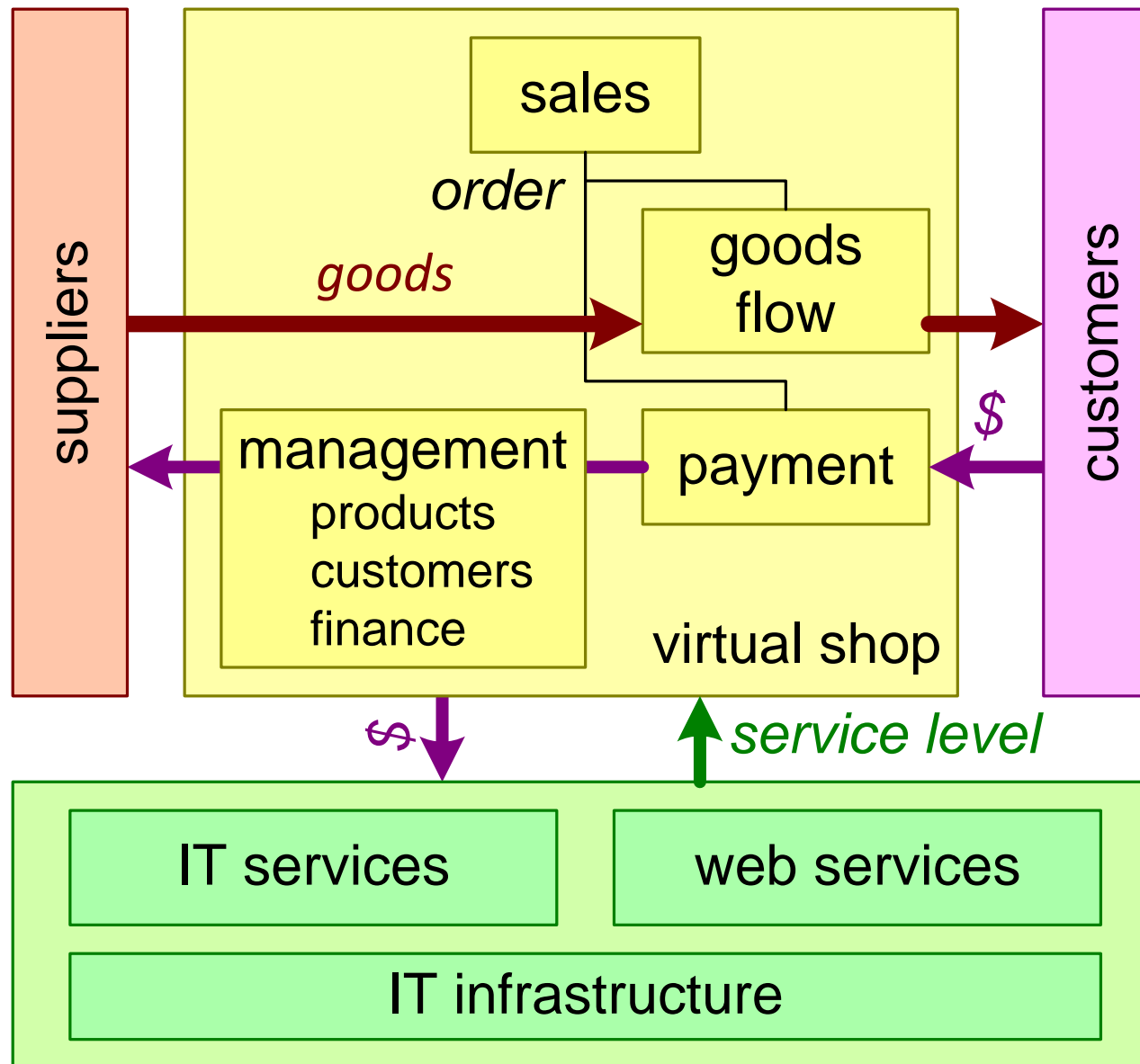
## High Level Visual Models

- + value chain
- + map of competitors, partners, suppliers
- + context diagram
- + stakeholder diagram
- + infrastructure diagram
- + aspect diagrams e.g. security, data integrity, ..
- + customer key driver graph
- + life cycle key driver graph

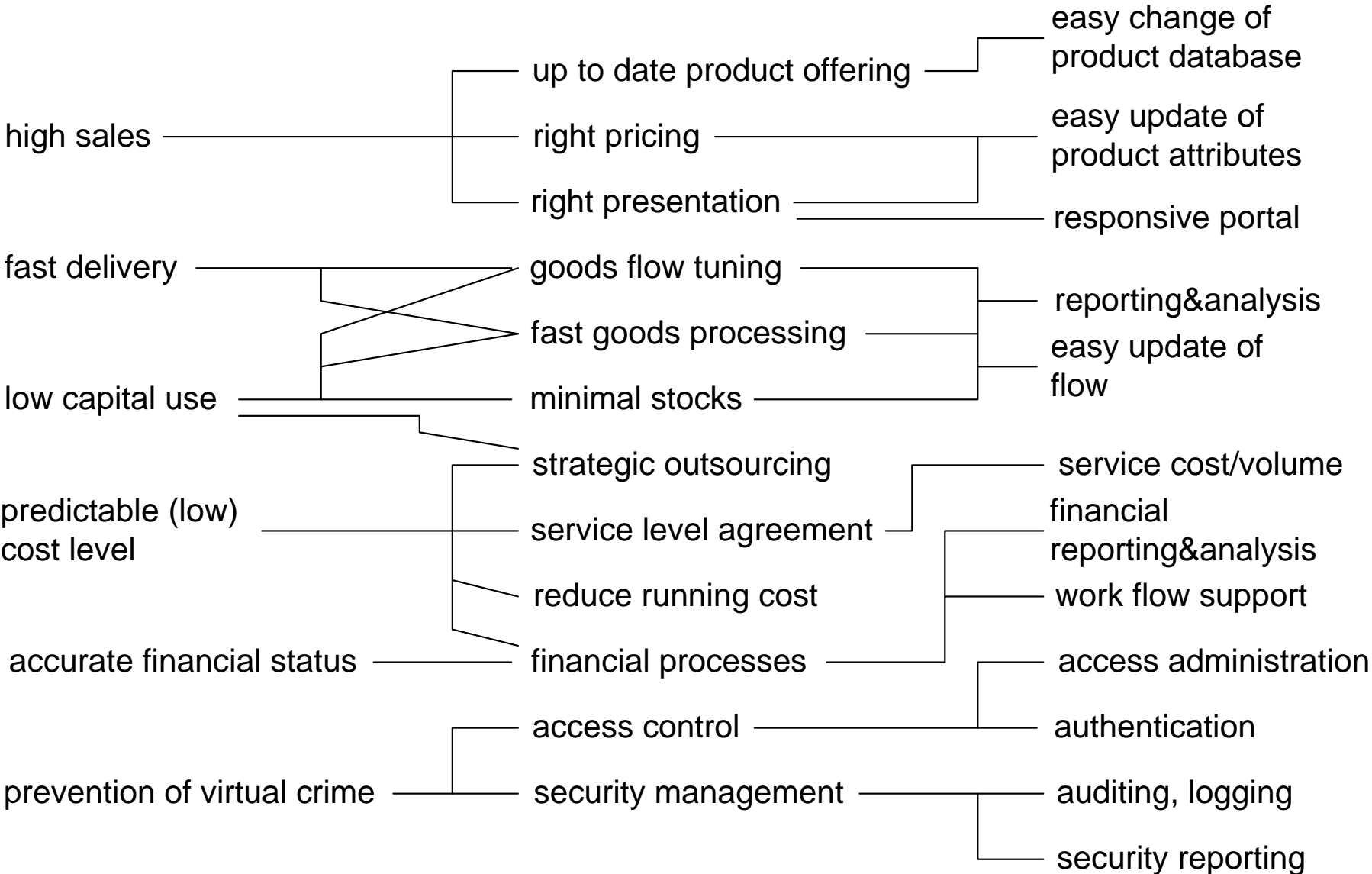
commercial  
financial  
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strategic  
tactical  
operational  
social  
technical

} relations beyond actual system!

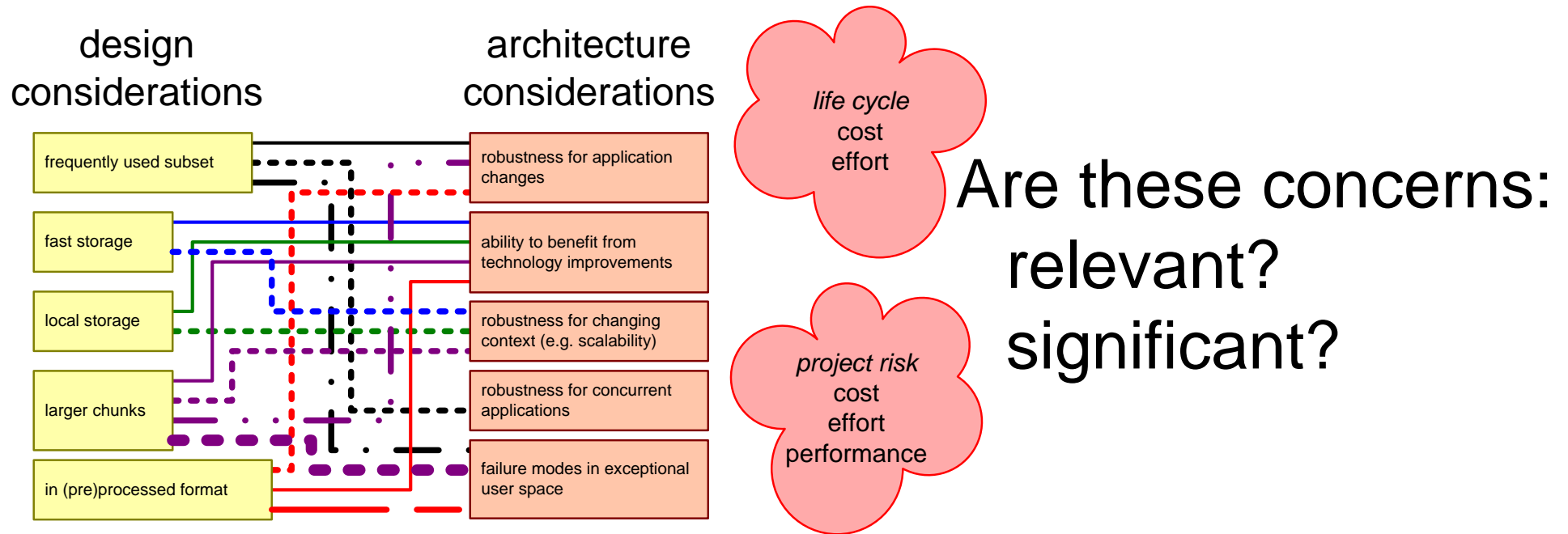
# Simplified Web Shop Value Chain



# Simplistic Customer Key Driver Graph



# Example Assessment of Design Choices



What is the impact at enterprise level?

# Example Zero Order Problem Statement

*How does the  
picture cache design  
impact*



# Zero Order Cost Model

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$$\text{total cost} = f + s(v) + p * v + g * v$$

where

f = fixed base cost

s = service cost, see below

p = personnel cost including overheads

v = volume

g = goods flow handling

$$\text{service cost } s(v) = b + c * v$$

where

b = fixed base cost

c = cost / volume

v = volume

all including provider margin

# Example Low Volume, Labor Intensive, Shop

*low volume, labor intensive, shop*

fixed costs and personnel cost dominate:  
service cost changes have negligible impact on total cost!

$$\text{total cost} = f + s(v) + p * v + g * v$$

where

f = fixed base cost

s = service cost, see below

p = personnel cost including overheads

v = volume

g = goods flow handling

$$\begin{aligned} f &= 100k \\ p &= 1 \\ v &= 100k \\ g &= 0.1 \\ s(100k) &= 101k \end{aligned}$$

$$\text{service cost } s(v) = b + c * v$$

where

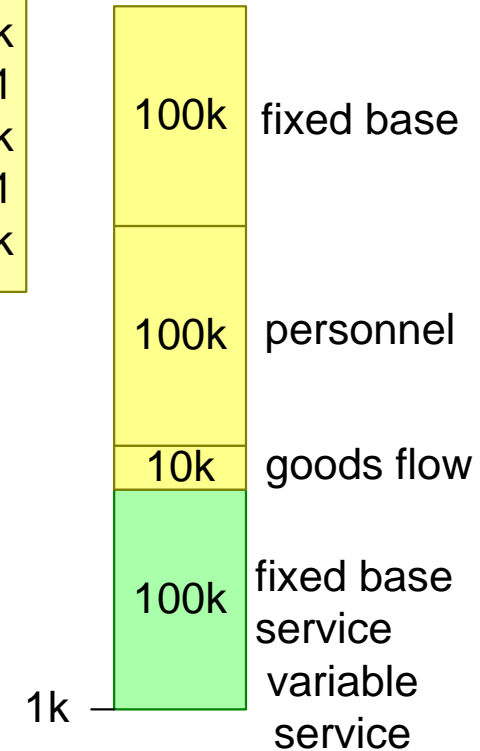
b = fixed base cost

c = cost / volume

v = volume

all including provider margin

$$\begin{aligned} b &= 100k \\ c &= 0.1 \end{aligned}$$





# Example High Volume, Highly Automated, Shop

*high volume, highly automated, shop*

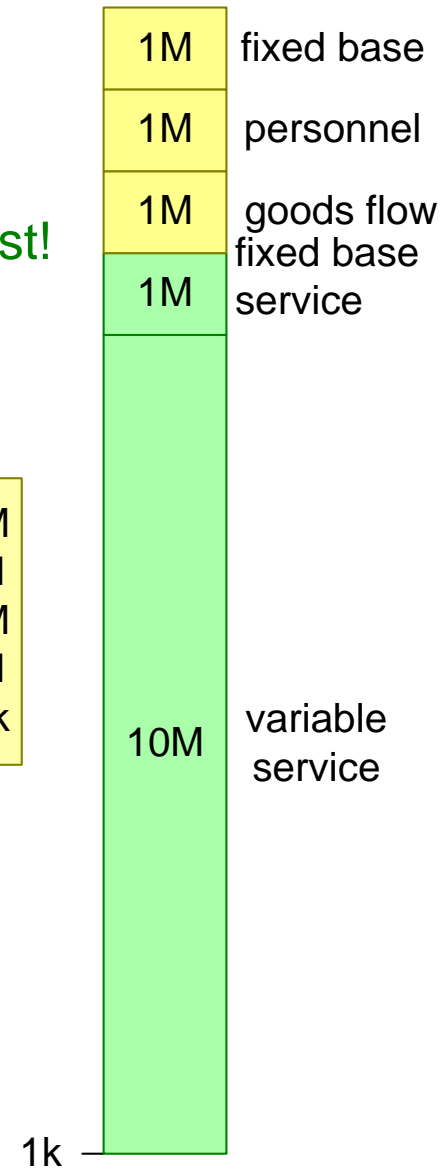
variable service costs dominate:  
service cost changes have big impact on total cost!

total cost =  $f + s(v) + p * v + g * v$   
 where  
 f = fixed base cost  
 s = service cost, see below  
 p = personnel cost including overheads  
 v = volume  
 g = goods flow handling

f = 1M  
 p = 0.01  
 v = 100M  
 g = 0.01  
 s(100k) = 101k

service cost  $s(v) = b + c * v$   
 where  
 b = fixed base cost  
 c = cost / volume  
 v = volume  
 all including provider margin

b = 1M  
 c = 0.1



Very simple, very coarse, zero order models  
provide insight in relevance of  
specification and design issues.

These models are used to identify relevant  
issues